



PRESS RELEASE

Acimga, 2022 turnover is growing, +11% compared to 2021. The Association's Research Study expects a further improvement in 2023

MILAN, DECEMBER 20th - A 2022 marked by growth for Acimga, the Italian manufacturers Association of machinery for the graphic, converting and paper industry within Confindustria that brings together around eighty companies throughout the country. A Made in Italy excellence, which, after an abrupt start to the year with **serious difficulties on the supply chain due to the pandemic effects**, (characterized by a strong shortage of raw materials with negative impacts on delivery times and increased costs), expects an increase in turnover, reaching 3,050 million €, +11.2% compared to 2021.

«The data illustrates a sector that, despite this year's supply difficulties due to the Ukraine conflict and the current inflationary trends, is "holding up" with respect to the general political, economic and energetic conjuncture, with optimistic prospects for 2023» said Enrico Barboglio, Director of Acimga. *"During the year 2022 we witnessed a significant increase in orders, driven above all by exports. Turnover also grew by double digits, although the shortage and delays in the delivery of components have somehow made it necessary to postpone some deliveries, both internationally and nationally. In support to our supply chain in this specific situation, we hope that the delivery deadline for 4.0 machinery ordered in 2022 will be extended to December 31st 2023, as proposed by some amendments to the Budget Law under discussion in these days in Parliament».*

ACIMGA'S 2022

The year was characterized by many news, and several new projects have been launched, together with the consolidation of events and conferences. In May **Enrico Barboglio was appointed new General Manager of Acimga**, succeeding Andrea Briganti, who served the association for eight years.

Print4All, after its postponement due to the pandemic, was held from 3 to 6 May, for **four days that showed the best in the converting, labelling and printing sector**, as a result of the constant research and development work of exhibiting companies and expression of a market that looks with increasing interest to circular economy models and industry 4.0, but also to servitization and digitization. **The trade fair, held at Fiera Milano, closed with important numbers: 246 companies and 20,922 operators**, confirming Print4All as a **reference point in Europe** for all industrial professionals in the sector. *«The fil-rouge of this edition - said Daniele Barbui, President of Acimga - was certainly innovation, a necessary driving force needed to guide choices towards increasingly sustainable solutions, both in terms of materials and processes. Today, in order to be competitive, we need an approach that combines maximum energy savings and*



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minimum environmental impact: market and consumers reward virtuous and conscious behaviours and prefer sustainable and recyclable products and companies that have embraced a circular economy culture».

2022 also saw a change in **the association's board of directors**, with the entry of **Simone Bonaria, Chief Operation Officer of BFT Group**, who joined the President Daniele Barbui and the Vice-Presidents Giorgio Petratto, Matteo Cardinotti, Emilio Della Torre and Giulia Rossini, in addition to the 3 past presidents Ugo Barzanò, Marco Calcagni and Aldo Peretti and the representatives of the specialisation groups, Gianmatteo Maggioni for the Italian Rotogravure Group and Alfio Brandi for the Italian Corrugated Cardboard Group.

The year that is ending was also an opportunity to consolidate relations with the other players in the industry, to implement synergies on common projects.

The partnership with the **Gravure AIMCAL Alliance** continued through the sponsorship of the Golden Cylinder Awards, a prestigious international award that rewards gravure printing projects with the highest quality and creativity produced by the different gravure operators all over the world.

In July, **an agreement** was announced **between Acimga and Giflex**, the Flexible Packaging Group, for the creation of a working group dedicated to sustainability in the flexible packaging production, examining the entire production scenario: from technologies to materials, in relation to the current regulatory framework. The partnership is also aimed at analysing and mapping the production's strengths and weaknesses in terms of sustainability in order to think of new solutions to be shared with member companies.

Once again, a focus on sustainability of the printing processes for the **training course organized by the Italian Rotogravure Group by Acimga**, held in the month of September and dedicated to **Eco-design in rotogravure printing**, looking at tools, processes, and fundamental macro-themes such as recycling and biocompatibility, to understand how gravure can mitigate environmental impacts.

Among the most important activities of the last three months, the first edition of the **ACIMGA DAY**, a one-day event strongly desired by President Daniele Barbui as an aggregative moment dedicated to all Acimga members; an opportunity to collect suggestions and opinions for the association's strategic plan for the next two years, and the establishment of the **Flexo Development Group by Acimga**, third specialization group within the association, with a first founding group of 20 Acimga member companies, which aims at promoting flexo technology and analyse its implementation and trends in the different markets in which this technology is used.

As part of **Federazione Carta e Grafica**, we proceeded with lobbying activities with institutional stakeholders, especially regarding issues related to energy costs and raw material shortage and the latest developments on packaging directives. Federazione Carta e Grafica, with its **Sustainability Project**, was also among the winners of the fourth edition of the "Best Circular Economy Performer " 2022 competition, promoted by Confindustria to gather the best projects in the circular economy and sustainability field.

WAITING FOR 2023

In the new year's agenda there is **Roto4All**, the annual event organized by the Italian Rotogravure Group returning for its third edition on **March 9, 2023**. A day dedicated to gravure technology, to look at the most relevant market topics during a day of exchanges and constructive dialogue extended to the whole community, to further spread the value of this printing technology on which Italy holds skills and know-how of extreme value.

2023 will also see the return of **Print4All Conference**, a "bridge" event for the next edition of Print4All to be held from 27 to 30 May 2025, and an opportunity for extended dialogue within the converting, package printing, labelling, commercial and industrial printing market.



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The activities of the three specialization groups of Acimga will continue throughout the year.

The Italian Rotogravure Group is working on its second publication, after the guide "Loving Rotogravure: knowing it to appreciate it" released in 2019; the Italian Corrugated Cardboard Group has concrete projects in the pipeline aimed at restoring the key role of Italy and Europe in the innovation of technologies related to this material; while the Flexo Development Group will begin its activities by privileging the concept of development, declining it on different enabling factors, such as the development of markets, but also the development of skills, applications, and, last but not least, the development of the Made by Italy.

«The main goal for 2023 is the consolidation of the association's results obtained over the last few years, further pushing the entry of new members, and increasing the involvement of historical ones – says Daniele Barbui – I will also continue my personal commitment to promote the dialogue with all the other associations of the printing, converting, and packaging sector in general. The development of the trade fair is one of the key projects on which Acimga has already started working on for the next edition: Print4All has once again renewed its participation to The Innovation Alliance for 2025, and the trade fair will be held with the same composition, together with Ipack-Ima, Greenplast and Intralogistica Italia.»

About us - Acimga is the Confindustria association representing all printing, packaging, and converting technologies, which gathers around 75 associated companies for a sector which is worth around 3 billion in turnover, 60% of which from exports. Italy is among the top 3 world leading manufacturers for these machines (together with Germany and China), constantly strengthened by its highly specialized mechanical knowledge, combined with the most modern electronic technologies (www.acimga.it/en/).

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