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### \_oneECG The Future of Rotogravure Printing



## **BOBST** at a Glance



#### Four cornerstones of our vision



The entire packaging production will be connected









# **Brand Challenges**



#### **Industry needs evolutions** So do we



#### **BOBST** evolution

#### BOBST Digital Transformation

- Customer focused solutions
- Versatile products and technologies
- Global **workflow** solutions
- Cost competitive solutions



#### **Responding to Brand Owners and Converters**

HIGH QUALITY PRINTING

## MORE FLEXIBILITY ON **SHORTER JOB** RUNS

## CONSISTENCY

**OFF-LINE** PREPARATION

#### JOB CHANGEOVER **TIME** & SET-UP **TIME**

## **FASTER** TIME TO MARKET

#### RELIABILITY

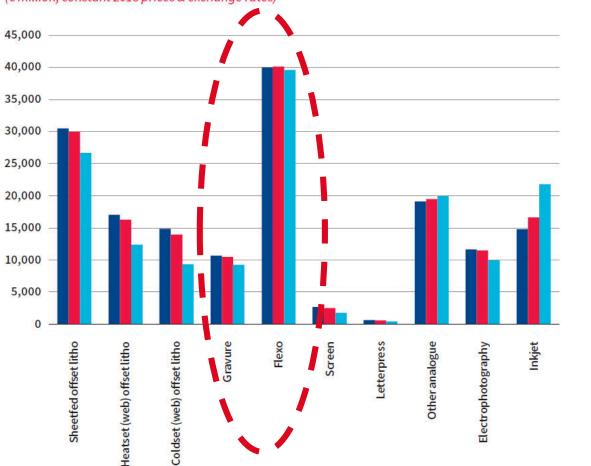
TIME, COST, WASTE **SAVING** 

## NO SACRIFICE OF **BRAND IDENTITY**



#### **Gravure vs Flexo printing output**

FIGURE 5 European Printing & Printed Packaging Output by Process, 2018-2024f (€ million, constant 2018 prices & exchange rates)



Flexo printing process was the one to overcome first the challenges of Brand owners:

in mature markets like Europe,
 Flexo printing accounts for a value more than 3 times
 higher than Gravure
 printing, leading gravure
 presses manufacturers to face
 new challenges.

Note constant price values show market data at 2018 prices, removing impact of inflation and exchange rate fluctuations from one year to the next

Source Smithers

2018

2019

2024

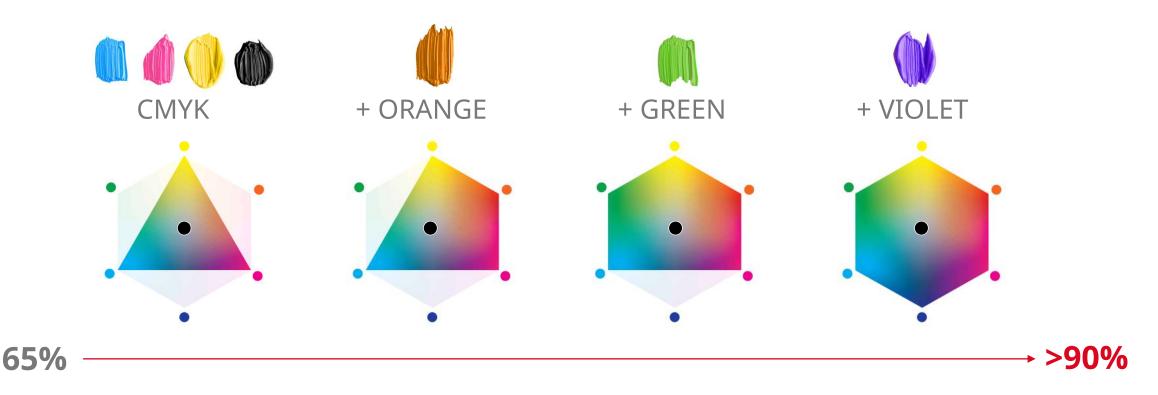
Source: Intergraf 2020 Economic Report - Evolution of the European Graphic Industry.



# oneECG Rotogravure



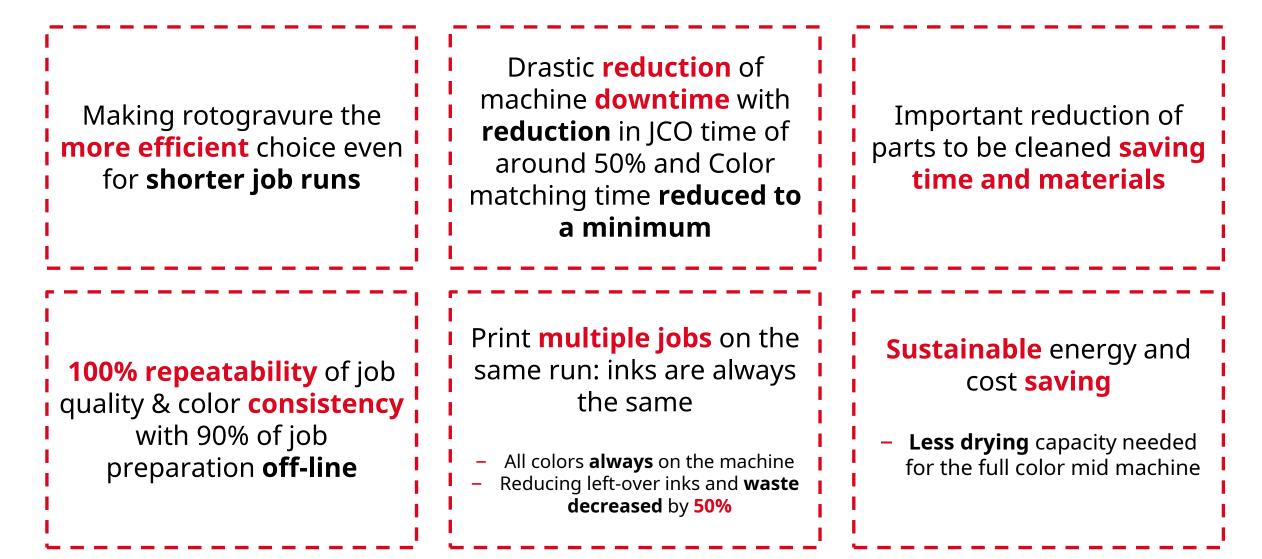
#### What exactly is Extended Color Gamut?



ECG printing uses up to **three additional ink colors** on top of the conventional colors of cyan, magenta, yellow, and black (CMYK), enabling a match with **>90%+** of the Pantone book, compared with previous 65%.



#### The clear advantages of ECG in Gravure





#### Uptime comparison of CMYK vs. ECG in Gravure

TIME COMPARISON FOR ONE PRODUCTION CYCLE				
	6003 QC	6003 ECG		
Description	Minutes	Minutes		
Job change over time and machine	39,5	23		
Colour Matching	44,1	14,5		
Production time	56	56		
TOTAL	139	93		
Job Change over / WYear	2383	3565		
Job Change over / Wday	10	15		

FILM WASTE COMPARISON FOR ONE PRODUCTION CYCLE					
		3 QC	6003 ECG		
Description	Linear meters	Square meter	Linear meters	Square meter	
Production length	16.666,7	20.000,0	16.666,7	20.000,0	
Trims waste		333,3		333,3	
Machine in Register	170,8	204,9	170,8	204,9	
Color Matching	1.020,3	1.224,4	304,1	364,9	
Waste   Production	17.957,9	21.762,7	17 1/1 5	20.003,2	
Total Waste	1.191,1	1.762,7	474,9	903,2	
FILM WASTE %	8,1%		4,3%		

Increasing annual machine **productivity** by **+ 40%** 

Decreasing waste by - 50%

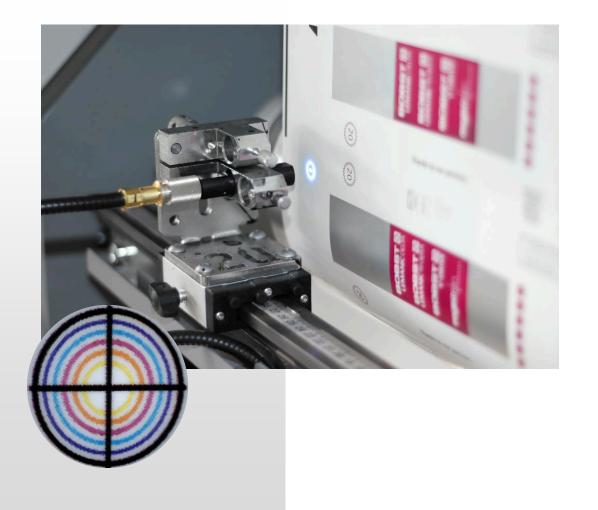


## **Innovation lies in the Process**



### **Register Optimization**

- Unbeatable BOBST system, restoring the register in just seconds at job changeovers.
- Optimized to obtain and guarantee
   a performance within 50micron on
   the total job width and length
- BOBST Registron® is a technological guarantee, with minimum waste and best in class automation.





### **Fingerprint creation**



- Define L.A.B. C and H color target
- Create a 7 color finger print
- Create the printing profile







#### ΔΕ00<2.0 🥚 ΔΕ00<3.0 😑

PANTONE 693 C	PANTONE 694 C	PANTONE 695 C	PANTONE 696 C	PANTONE 697 C	PANTONE 698 C	PANTONE 699 C
PANTONE 700 C	PANTONE 701 C	PANTONE 702 C	PANTONE 703 C	PANTONE 704 C	PANTONE 705 C	PANTONE 706 C
						TATIONE 1000
PANTONE 707 C	PANTONE 708 C	PANTONE 709 C	PANTONE 710 C	PANTONE 711 C	PANTONE 712 C	PANTONE 713 C
PANTONE 714 C	PANTONE 715 C	PANTONE 716 C	PANTONE 717 C	PANTONE 718 C	PANTONE 719 C	PANTONE 720 C
PAINTOINE / 14 C	PANTONE 715 C	PANTONE 716 C	PANTONE / 17 C	PAINTOINE / 18 C	PANTONE / 19 C	PAINTOINE 720 C
PANTONE 721 C	PANTONE 722 C	PANTONE 723 C	PANTONE 724 C	PANTONE 725 C	PANTONE 726 C	PANTONE 727 C
DANTONE 700 C	PANTONE 720.0	PANTONE 720 C	DANTONE 724 C	DANTONE 700 C	PANTONE 004 C	PANTONE 002.0
PANTONE 728 C	PANTONE 729 C	PANTONE 730 C	PANTONE 731 C	PANTONE 732 C	PANTONE 801 C	PANTONE 802 C
PANTONE 803 C	PANTONE 804 C	PANTONE 805 C	PANTONE 806 C	PANTONE 807 C	PANTONE 871 C	PANTONE 872 C
PANTONE 873 C	PANTONE 874 C	PANTONE 875 C	PANTONE 876 C	PANTONE 877 C	PANTONE 1205 C	PANTONE 1215 C
PANTONE 1225 C	PANTONE 1235 C	PANTONE 1245 C	PANTONE 1255 C	PANTONE 1265 C	PANTONE 1345 C	PANTONE 1355 C

∆E00>=3.0 ●

Analyze fingerprint and read color chart to generate your own **color gamut** 

- 7 color ECG printing
- dE Max. (**95%**) = <2
- Ref. digital Pantone library
- Nr. of spots within tolerance 1 = 1626
- dE Average = 0,6



### Match your COLOR LIBRARY (4

After the creation of your color Gamut:

- Compare it to your color library to try to Match 100% it
- Work on the 3 additional colors to match the request
- **Define** your job **parameters**







#### **Print your JOB**





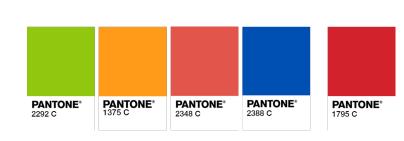
- 20um BOPP
- 300 m/min
- 4 jobs in one
- CMYK + orange + violet
  6 colours + white

PANTONE	CYAN	MAGENTA	YELLOW	BLACK	ORANGE	VIOLET	ΔΕ 2000
1375	0	14,6	73,6	0	63,7	0	0,96
1795	0	73,3	0	10,5	91,4	0	0,86
2292	48,2	0	97,8	0	0	0	1,47
2348	0	74,1	66,8	0	0	0	1,1
2388	100	26,4	0	0	0	53,1	1,67



#### **Comparison with TRADITIONAL JOB**





- 20um BOPP
- 300 m/min
- 4 jobs in one
- 5 PANTONE COLORS

### **TRADITIONAL JOB:**

– CMYK + 5 spot colors

#### 9 colors + white

- Machine with **10PU**
- Longer color matching
- Bigger dryers for full colours

### **ECG ROTOGRAVURE**:

– CMYK + orange + violet

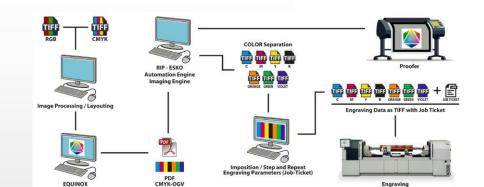
#### 6 colors + white

- Machine with **7PU**
- Shorter color matching
- Dryers run on ECO mode except for white



#### oneECG in gravure driven by BOBST Supported by partners

- Full solution provider: oneECG process together with our high-level certified partners
- Integrated Workflow from file to print
- Open partnership approach







## Questions....?



## Be ready to move

## THANK YOU !



